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Mountain Grown Nursery Stock

Carefully propagated from Selected Varieties

IRA L. WOLF
NURSERYMAN

C. & P. 'Phone 42-4

SMITHSBURG, MD.
MY MOTTO  Please a customer and sell him trees again.

To the Trade

MY SPECIALTY:-- PEACH AND APPLE TREES, properly grown, dug and packed, that will grow and fruit. I also grow pear, plum, cherry, grape etc. I cut all buds and scions used for propagating purposes myself and personally superintend all planting, digging, handling and packing of stock. In other words "I'm on the job all the time." Therefore I can guarantee my stock to be TRUE TO NAME. Doesn't this mean something to you? If my trees don't come true to name I will gladly replace them with others that are true or refund the money paid for them, for if it should happen that way it would be through a mistake and I stand ready at any and all times to rectify such errors.

I am much better prepared this year than ever before to meet the demand for fine clean MOUNTAIN GROWN trees. I have devoted much of my time for the past five years to the growing of nursery stock, and this mostly to the growing of apple and peach.

My nursery is located right on the crest of the mountain near Smithsburg on the edge of the Smithsburg Fruit Belt in soil that has never before seen a nursery which produces very nice root systems and insures your getting trees which are naturally stronger and more free from disease than trees which are
grown in soil that has been planted to nursery stock year after year for a number of years.

I aim to grow sterling quality trees and sell them at live and let live prices.

No one will deny that there is money in growing fruit when you can buy trees that are true to name, for prices like mine if the few essential points such as proper spraying, pruning, cultivating etc. are given careful attention. A serious mistake is sometimes made by beginners however, in failing to give due consideration to the selection of trees to begin with. If you don't start with a good clean healthy tree you cant expect to meet with success in growing fruit. I grow the right kind of trees to start the right kind of an orchard with. Another important point to consider, is to get trees that are true to name. My trees are.

When you buy trees from me you buy direct from the nurseryman and not through a middle man or agent. This also should mean something to you, for if you are not pleased with your trees or should there be a mistake made in the filling of your order you have no agent to bother with but can come direct to me with your complaint and get better satisfaction than you could could possibly get through an agent.

My trees for this year promise to be as fine as any I have ever grown, if not the finest, especially my three year old apple which run well in height and caliper and are well branched.

I do not sell stock from other nursery-
ies at all, but sell only my own trees, so it will be to your advantage to place your order early while I have an unbroken stock to select from.

Yours respectfully,

IRA L. WOLF

TERMS:- The usual terms given to responsible, prompt paying customers, with whom I have done business. Those not known to me I will have to ask cash or satisfactory reference before shipment.

All prices are NET at nursery. If ordered boxed or shipped in bales, packing will be charged at actual cost. Purchaser to pay all transportation charges.

PACKING:- I pack as lightly as possible consistent with safe delivery, thus saving you money on transportation charges.

SUBSTITUTING:- Positively no substituting of varieties without purchasers permission.

CERTIFICATE OF INSPECTION:- A certificate of nursery inspection showing that my stock has been properly inspected and found free from diseases by the state inspectors will be furnished with each shipment.

GUARANTEE:- I warrant all my stock to be true to name and of quality represented to this extent, that should any prove otherwise I hereby agree upon satisfactory proof to refund the money received for the same or else replace with others that are true. But I am not liable for damages other than herein named.

SHIPMENT.- Stock may be shipped anywhere within the states of Maryland and Pennsylvania only.

Please do not ask for any varieties not listed above for I do not have them.

I respectfully solicit your patronage on strictly business principles.

All correspondence promptly and politely answered.
Carefully Propagated Nursery Stock From Selected Varieties

Fall 1915 **PRICE LIST** Spring 1916

IRA L. WOLF, Nurseryman

Apple 3 yr. 6 to 7 ft. extra well branched 15cts. each $1.35 per 10 $12.50 per 100
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